

FROM THE WEST SUSSEX ECONOMIC PARTNERSHIP 



News and views from the business parks along the West Sussex Coast. For more information contact Chris Shephard on 07929 030816 or email chris.shephard@wsep.org.uk

23/11/07

Well readers, its Friday again and with it comes this edition of Coastal Business Parks news for your reading pleasure! Filled with positive local news and interesting national news, there's something for everyone - even those of you who like a bit of dressing up...

More jobs and workspace in Bognor Regis

Further significant investment is on its way into Bognor Regis as the regeneration of the town continues to gather pace.

PNH Properties have become the latest business to invest heavily in Bognor Regis and aim to provide dozens of new jobs after purchasing 16 industrial units in the Durban Road business estate.

They follow in the footsteps of many other companies eager to take part in the town's multi-million pound regeneration, including St Modwen's £100m plans for the town centre, Butlins' proposals for a new hotel and developments at Chichester University.

PNH Properties, who actively own and manage commercial properties in the south, plan to completely refurbish the industrial units, employing local contractors and skilled tradesmen who live around the estate to carry out the impressive revamp.

The finished project is expected to cost around £600,000 and will provide over 78,000 sqft of high quality industrial and office space for local businesses, with a secure long term future.

The company has also provided businesses with a number of incentives to encourage them to move into the new offices, including rent-free periods until April 2008 and flexible terms. It has already resulted in over half of the estate being snapped up by local businesses eager to get involved.

Councillor Norman Dingemans, Cabinet Member for Economic and Cultural Regeneration, said: "Bognor Regis is undergoing a considerable and fast-moving programme of regeneration, and it is because of this that businesses like PNH Properties are making such a statement of intent.

"Investment of this kind flies in the face of recent claims that there is little or no requirement for industrial space in Bognor Regis. This one company alone will provide

the opportunity for hundreds of jobs to the area and provide top quality space for local businesses to take advantage of. I am delighted to welcome them to Bognor Regis and I wish them every success."

Peter Hunt, the Managing Director of the PNH Group said; "This is an exciting time for us and Bognor Regis as we try to improve the built environment, providing a sustainable place to work".

The collective group of properties at Durban Road will be managed by Castlegrove Business Park Limited – part of the PNH Group. The property company owns a mixture of Business Parks and Industrial Estates and believes in active owner management.

If you would like to know more about the project please contact Brigham Young at the PNH Group on 01730 263404 or email admin@pnhproperties.com.

City & Islington Students

On Friday 16th November, nearly 30 access course students from City & Islington College London visited business park occupiers in Littlehampton & Bognor Regis. Their aim was to find out key information from business owners in Coastal West Sussex to help them write an essay, highlighting comparisons with Brighton and London's business parks. Thank you to all the businesses who took time out to talk to them.

Afterwards, they visited the council chamber at Arun's civic centre for an interactive workshop with Miriam Nicholls, Clare Potter, Linda Standley and myself. The students were a great group who were very interactive and intelligent, highlighting many of the areas strengths and weaknesses. It was fantastic to hear external points of view from people who were new to the area, and to see what things stood out for them. We hope to see them here again next year.

It just goes to show that the link between education establishments & businesses is a key one, and one that should be even stronger than it already is in Coastal West Sussex.

Lancing BID - Mike Botting starts

On November 5th, a co-ordinator began work preparing for the development of a Business Improvement District at Lancing Business Park. Mike Botting is working **Read More** part-time at Parafix's offices on Chartwell Road in a partnership venture between Lancing Business Park Ltd and the Better Business Parks Project, and will be liaising with business park occupiers about how a BID at Lancing Business Park could benefit them. Further information about BIDs will be on its way over the coming weeks & months, but in the meantime, Mike can be reached at mikebotting@lancingbusinesspark.co.uk. Welcome and good luck Mike!

Green News

A major expansion of energy from renewable sources and the launch of the competition to build one of the world's first carbon capture and storage (CCS) plants were among the measures set out in a speech on climate change by the Prime Minister.

The speech comes on the day the Commission on Environmental Markets and Economic Performance (CEMEP) publishes its Government-commissioned report setting out the steps needed to unlock the business opportunities that exist in tackling climate change.

Business and Enterprise Secretary John Hutton said:

"The direct link between tackling climate change and long-term wealth creation is now beyond doubt. The business opportunities, once fully unlocked, will be vast. Pioneering low carbon technologies, including renewables, CCS and, subject to our decision, new nuclear, will help secure diverse future energy supplies while tackling climate change. In a global market the UK's expertise in developing these technologies will also open up business worth billions. With China alone building an average of two coal-fired power stations every week, the development in the UK of technology to capture and safely store up to 90% of CO₂ emissions is critically important. The launch of the competition today puts the UK on track to build within seven years one of the world's first commercial-scale CCS projects on a coal-fired power station".

"The CEMEP recommendations will be central to helping the government give business the long term certainty they need to invest in the development of cost-effective solutions to environmental problems."

Developments announced by the Prime Minister include:

- Tidal lagoons and barrages below one gigawatt capacity will receive extra support through the Renewables Obligation, potentially benefiting lagoons proposed for Rhyl, Swansea Bay and elsewhere
- This follows the previous announcement by John Hutton of a feasibility study into the possibility of generating tidal energy from the river Severn. A Severn barrage of potentially 8.6GW capacity could generate 5 per cent of Britain's electricity
- The launch of the Government's Carbon Capture and Storage competition. This follows the previous announcement by John Hutton that the project should demonstrate post-combustion CCS on a coal-fired power station, with CO₂ stored offshore. Post-combustion technology is the most globally relevant technology. It can be retro-fitted to the vast proportion of existing and planned coal-fired power stations globally and it complements the developments in Norway and the United States of alternative CCS technologies
- Following consideration of the responses to its consultation, the Government will announce a decision on future nuclear power in the new year.

Also published today, the report by the Commission on Environmental Market and Economic Performance (CEMEP) describes how the threat of climate change will stimulate investment in new technologies and innovations and help transform existing sectors of the economy, creating entirely new industries. The Commission concludes that:

- The overall added value in the low carbon energy industry could be as high as \$3 trillion per year worldwide by 2050, employing more than 25 million people. The opportunities could be even greater as low-carbon technologies become pervasive across the economy
- To seize these opportunities the UK needs to match the leading locations in the world to innovate and do business in environmental markets. We must attract the investment today to help create tomorrow's prosperity, jobs and cleaner environment
- Action is needed to create a clear and credible environmental policy framework and to provide increased support for innovation. In particular there should be greater use of the public sector's £150 billion spending power to create 'lead markets' for new products.

The Prime Minister was speaking at the WWF 'A One Planet Future' event in central London. A copy of his speech can be found at: <http://www.number-10.gov.uk>

Spare Fans Available

United Merchants have recently installed a false ceiling in their premises and have six 18" radius 'Expelair Whispair' ceiling fans - with controllers - that were removed, going spare. If anyone would like them, a donation to charity would be welcomed by the company. Buyer collects, but please contact Steve Hopkins by email or phone beforehand. 01903 859555 s.hopkins@unimer.co.uk

Olympics

Lapel pins licensing

The London Organising Committee of the Olympic Games and Paralympic Games (LOCOG) invites expressions of interest for the licensing of lapel pins to promote the Olympic Games and Paralympic Games in 2012.

LOCOG seeks to appoint pin licensee(s) who demonstrate that they can effectively manage and support a large scale licensing programme and, exploiting the innovative London 2012 brand, will take a proactive approach to developing the souvenir and collectible pin market in the UK.

Licensee(s) will be expected to cater for the souvenir market (e.g. tourists, locals and Games attendees), as well as meeting the needs of the British Olympic Association, British Paralympic Association and London 2012 sponsors, and exploring the potential for selected premium, fine jewellery pins.

In addition, LOCOG is looking for licensee(s) who have the ability to manufacture the required products to consistently high standards of quality, social responsibility and environmental awareness.

Interested parties can download the Pre-Qualification Questionnaire from <http://www.london2012.com/get-involved/business-centre/lapel-pins.php>
Suppliers are invited to submit a response to the PQQ via e-mail to:
LOCOGTenders@london2012.com

Closing date for PQQ responses: 1pm, 30 November 2007.

The Olympic Delivery Authority (ODA) invites expressions of interest for the provision of a Security Guarding Service and extends the M11 Logistics Centre deadline.

Security Guarding

The ODA is seeking pre-qualification submissions from organisations capable of operating a Security Guarding function of the site perimeter and common areas during the construction of the Olympic Park Site (OPS), from Q3 2008 through, and during the legacy transformation. There is also a possibility that the same contractor would provide a Security Guarding function during the Games.

The Security Guarding requirement encompasses the following:

- perimeter protection;
- operation of access/exit control process;
- internal security patrols;
- monitoring of CCTV and alarms;
- screening activities at Logistics Centres on the M11 and A13;
- management of the ODA supplied security equipment; and
- supply and operation of accommodation and welfare facilities

The Security Guarding contractor will provide the guarding service utilising technology and physical security measures provided by the ODA. Security within the site boundary of the venues being constructed on the Olympic Park will be the responsibility of the tier one construction contractors.

The deadline for the receipt of expressions of interest is 5.00pm on Monday 17 December 2007.

For full details see the prequalification questionnaire (PQQ) documentation via our eTendering website at <https://etenders.london2012.com>

Fun at the Factory for Pudsey!

FD Electronics Ltd, of Riverside Industrial Estate, held a Children In Need day filled with fundraising activities. Special guest Pudsey, held a picnic in the company canteen, where everyone enjoyed sausage & bacon rolls, pasties, cakes, muffins & cookies all for the benefit of Children in Need. A very successful raffle was held later in the day, as well as a lucky dip! Several of the employees including the Managing Director, Fiona Douglas wore sponsored fancy dress. Sponsorship came from friends and family members, as well as, employees of Bay Print, Cosi and Grand Prix.



After the fun in the factory, the brave group of costumed fundraisers, ventured out and increased Pudsey's proceeds by going door-to-door, collecting from various employees of companies around Riverside Industrial Estate.

"A big thank you to all who contributed for helping us achieve an impressive estimated total of £292 which will be matched by FD Electronics Ltd., for a donation of nearly £590!"

Our Girl in Ghana!

16 year old LCS student Megan Kingshott has quite a challenge on her hands, and she hasn't even left UK soil yet! Hear what Megan is up to and see if you can help her fulfill her ambition to make a difference. **Read more**

"My name is Megan Kingshott and I am a Year 11 student at Littlehampton Community School. After my GCSE's, in July 2008, I am hoping to go on a voluntary 1 month trip to Ghana to teach English. This will be a life-changing experience; it will help to transform lives in Ghana and give me valuable experience in my chosen career of teaching. Before I start out, I need to raise £2000 to cover the costs, such as the trip (which includes hospitality with a family, insurance, all my meals etc), the flight, injections and a visa. I am currently working part-time after school from 4pm – 8.45pm each week day to try to raise as much of the money as I can myself. I'm also trying not to get in to trouble with my teachers by letting my GCSE's suffer! I am hoping you may be able to help me.

My trip is set up through a well-known company called 'Projects Abroad'. This company specialises in helping third world countries, such as Ghana, to help them improve their English. This effectively allows the people to socially and economically raise their status, as English is such a wide-spread language throughout the world. Without the help of 'Projects Abroad', people within these third world countries would have no chance to gain better jobs. This means that the people continue to live without the many things we take for granted. Despite this, 'Projects Abroad' is not a charity but an organisation which sends volunteers to the third world. These volunteers pay to teach these children valuable language skills which will help them build careers and live happier lives.

With your help, I hope to be working with children from all different backgrounds who need to learn spoken English to forward themselves and their country. Not only will my efforts help the people in Ghana, but it will also help me gain experience for my future career. I hope to become an English teacher and teach the language in different countries, starting with the UK. My experience will be beneficial to the children not only in Ghana, but to future children I help. Any form of contribution or support you and your company can make will be greatly appreciated. Thank you for taking the time to read this".

Anyone wanting to help Megan with her challenge should contact Sara Hopkins at LCS on shopkins@wsgfl.org.uk or call on 07855 404313.